

## **ASX Announcement**

(ASX: PPE)

17<sup>th</sup> December 2020

### **PEOPLE INFRASTRUCTURE TO ACQUIRE LEADING TECHNOLOGY STAFFING COMPANY**

- Leader in technology staffing in the highly attractive NSW market
- Management team to stay in place and continue to grow the business
- Highly complementary with People Infrastructure's existing technology staffing businesses
- Earnings accretive
- Funded out of cash reserves

People Infrastructure Ltd ("PPE" or "People Infrastructure") today announces that it has entered into a binding agreement to acquire eCareer Employment Services Pty Ltd and Illuminate Search and Consulting Pty Ltd (together "the Business").

The Business was first established in 1999 and is a leading technology staffing firm focused on the NSW market, with Victorian operations. The Business is primarily a provider of on-hire technology contracting personnel to NSW Government and blue-chip corporates in the banking, finance and insurance sectors. The business has 16 internal staff and on-hires approximately 200 technology professionals to its customers.

The acquisition price for the Business is approximately \$5,150,000 net of cash acquired, payable in cash on completion date.

People Infrastructure's Chief Executive Officer, Mr David Cuda said, "The acquisition of eCareer and Illuminate is highly complementary to our existing Victorian and Queensland focused technology staffing businesses. The Business is well entrenched in the NSW market and will enable further growth in the technology on-hire contracting market to NSW government departments, large banking, finance and insurance organisations, all of whom are large users of on-hire staffing services. Approximately 80% of the net fees generated by the Business is from on-hire contracting services and the other 20% of net fees is from permanent placements. People Infrastructure is especially attracted to the Business due to its strong position in the NSW technology on-hire contracting market, its long term relationships with its customers and proven leadership team who all have significant tenures within the Business and technology staffing industry."

The consideration will be funded by People Infrastructure's existing cash reserves. The acquisition will be EPS accretive.

People Infrastructure expects the Business to generate \$1.3 million in EBITDA for the 12 months following completion. It is expected that the acquisition will be completed in the following weeks, subject to satisfaction of customary conditions.

Jeff Knowles and Mario Trivor will continue in their current roles as leaders of the Business.

People Infrastructure (ASX:PPE) is a diversified workforce solutions firm delivering a wide range of services to Australian businesses across four main sectors including healthcare, community services, industrial services and information technology. People Infrastructure has a track record of successfully acquiring and growing

businesses through leveraging its core capabilities in the sourcing, skilling, deployment and management of workforces.

Enquiries - please contact:

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This announcement was authorised for release by the Board.